## BALANCE SHEET

As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 4.322.072.206.054 | 3.985.787.036.805 |
| I | Cash \& Cash equivalents | 110 |  | 119.210.535.417 | 755.407.101.356 |
|  | Cash | 111 | V. 01 | 119.210 .535 .417 | 425.061.988.356 |
| 2 | Cash equivalents | 112 |  | --------------- | 330.345.113.000.00 |
| II | Short-term financial investments | 120 | V. 02 | 769.077.350.015 | 44.190.544.428 |
| ------1 | Short-term investments | 121 |  | 769.377.350.015 | 44.490 .544 .428 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (300.000.000) | (300.000.000) |
| III | Short-term receivables | 130 |  | 3.052.957.785.481 | 2.940.659.689.269 |
| ------1 | Trade accounts receivables | 131 |  | 817.448.261.639 | 874.209.622.983 |
| 2 | Prepayment to suppliers | 132 |  | 625.208.725.921 | 368.140.225.155 |
| 3 | Short-term intercompany receivables | 133 |  | ---------------- | --------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | 1.691.756.465.906 | 1.726.688.179.017 |
| 5 | Other receivables | 135 | V. 03 | 45.381 .771 .159 | 42.899 .390 .798 |
| 6 |  | 139 |  | (126.837.439.144) | (71.277.728.684) |
| IV | Inventories | 140 |  | 349.901.859.141 | 212.491.517.033 |
| 1 | Inventories | 141 | V. 04 | 357.827 .594 .001 | 212.867.324.208 |
| 2 | Provision for devaluation of inventories | 149 |  | (7.925.734.860) | (375.807.175) |
| V | Other short-term assets | 150 |  | 30.924.676.000 | 33.038.184.719 |
| 1 | Short-term prepaid expenses | 151 |  | 15.924.039.852 | 13.182.516.677 |
| 2 | VAT deductible | 152 |  | 5.919.656.401 | 5.732.042.380 |
| 3 |  | 154 | V.-75 | 54.118 .241 | 333.561 .144 |
| 4 | Other short-term assets | 158 |  | 9.026 .861 .506 | 13.790.064.518 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 755.036.614.462 | 740.998 .328 .082 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 418.843.871.201 | 432.217.203.694 |
| 1 | Tangible fixed assets | 221 | V. 08 | 367.307.019.132 | 377.286.887.040 |
|  | - Historical cost | 222 |  | 632.389.358.163 | 617.765.191.963 |
|  | - Accumulated depreciation | 223 |  | (265.082.339.031) | (240.478.304.923) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------- | --------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 10.836.597.465 | 10.549.202.108 |
|  | - Historical cost | 228 |  | 13.779.498.002 | 12.801.965.002 |
|  | - Accumulated depreciation | 229 |  | (2.942.900.537) | (2.252.762.894) |


| 4 | Construction in progress | 230 | V. 11 | 40.700.254.604 | 44.381.114.546 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 265.890.926.306 | 248.785 .453 .786 |
| 1 | Investment in subsidiaries | 251 |  |  | ------------ |
| 2 | Investment in associate or joint-venture companies | 252 |  | 214.354 .649 .739 | 199.158.062.367 |
| 3 | Other long-term investments | 258 | V. 13 | 51.727.391.419 | 49.627.391.419 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (191.114.852) | - |
| V | Other long-term assets | 260 |  | 70.301.816.955 | 59.995.670.602 |
| -----1 | Long-term prepaid expenses | 261 | V. 14 | 57.595.989.685 | 48.672.547.609 |
| 2 | Deferred income tax assets | 262 | V. 21 | 5.482 .243 .590 | 5.357.937.973 |
| 3 | Others | 268 |  | 7.223.583.680 | 5.965.185.020 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 5.077.108.820.516 | 4.726.785.364.887 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 4.139.443.815.521 | 3.769.724.643.802 |
| I | Short-term liabilities | 310 |  | 4.009.995.793.294 | 3.679.157.891.181 |
| 1 | Short-term borrowing | 311 | V. 15 | 1.415.148.446.044 | 1.364.426.232.489 |
| 2 | Trade accounts payable | 312 |  | 662.905.269.565 | 661.412 .354 .388 |
| 3 | Advances from customers | 313 |  | 1.372.763.132.781 | 1.115.117.212.122 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 17.781.716.876 | 26.280.236.643 |
| 5 | Payable to employees | 315 |  | 97.121 .123 .698 | 114.912.774.190 |
| 6 | Payable expenses | 316 | V. 17 | 389.015.243.295 | 383.778.001.684 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 52.967 .795 .666 | 10.909 .196 .000 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 2.293 .065 .369 | 2.321.883.665 |
| II | Long-term liabilities | 330 |  | 129.448.022.227 | 90.566.752.621 |
| 1 | Long-term accounts payable-Trade | 331 |  | ------------- | ------------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 17.586.875.556 | 16.168.206.782 |
| 4 | Long-term borrowing | 334 | V. 20 | 17.520 .003 .860 | 9.691 .103 .860 |
| 5 | Deferred income tax payable | 335 | V. 21 |  | --- |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | 40.024.859.352 | 38.627 .257 .756 |
| 8 | Unrealised revenue | 338 |  | 54.316.283.459 | 26.080.184.223 |
| 9 | Scientific and Technological Development fund | 339 |  | --------------- | -------------- |
| B | OWNER'S EQUITY | 400 |  | 935.525.754.888 | 950.499.800.154 |
| I | Capital sources and funds | 410 | V. 22 | 935.525.754.888 | 950.499.800.154 |
| 1 | Paid-in capital | 411 |  | 518.754.940.000 | 518.754 .940 .000 |
| 2 | Capital surplus | 412 |  | 301.199.313.203 | 301.199.313.203 |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (110.073.072.979) | (110.073.072.979) |


| 5 | Asset revaluation differences | 415 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 66.285 .349 .957 | 66.359 .647 .632 |
| 8 | Financial reserve fund | 418 |  | 26.447.170.138 | 26.045.977.512 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 132.912.054.569 | 148.212.994.786 |
| 11 | Capital for construction work | 421 |  | - |  |
| II | Budget sources | 430 |  | - | - |
|  | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 |  |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 2.139.250.107 | 6.560.920.931 |
|  | TOTAL RESOURCES | 440 |  | 5.077.108.820.516 | 4.726.785.364.887 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 1.433.865.777.842 | 2.004.806.080.281 |
| 2. Deductions | 02 |  | 26.275.702.155 | 22.516.189.781 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 1.407.590.075.687 | 1.982.289.890.500 |
| 4. Cost of sales | 11 | VI. 27 | 1.264.618.904.236 | 1.808.869.982.420 |
| 5. Gross profit (20=10-11) | 20 |  | 142.971.171.451 | 173.419.908.080 |
| 6. Financial income | 21 | VI. 26 | 31.662.295.264 | 25.974.481.220 |
| 7. Financial expenses | 22 | VI. 28 | 43.198.303.990 | 64.809.452.233 |
| - In which: Interest expense | 23 |  | 42.685.515.092 | 64.325.760.405 |
| 8. Selling expenses | 24 |  | 3.176.222.502 | 8.535.848.907 |
| 9. General \& administrative expenses | 25 |  | 116.993.956.147 | 76.242.407.809 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 11.264.984.076 | 49.806.680.351 |
| 11. Other income | 31 |  | 7.982.972.713 | 6.421.957.660 |
| 12. Other expenses | 32 |  | 8.568.403.215 | 13.180.969.255 |
| 13. Other profit (40=31-32) | 40 |  | (585.430.502) | (6.759.011.595) |
| 14. Profit or loss in joint venture | 45 |  | 26.195.247 | (4.359.965.893) |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 10.705.748.821 | 38.687.702.863 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.185.760.801 | 18.320.752.522 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (124.305.617) | 651.710.956 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 8.644.293.637 | 19.715.239.385 |
| 18.1 Profit after tax of minorities | 61 |  | (979.688.496) | (2.483.759.840) |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 9.623.982.133 | 22.198.999.225 |
| 19. EPS (VND/share) | 70 |  | 201 | 548 |

CASH FLOW STATEMENT
Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 10.705.748.8221 | 38.687.702.863 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 38.517.529.594 | 39.412.825.992 |
|  | Provisions | 03 |  | 63.300.752.997 | 27.359.229.296 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 166.326.296 | (12.973.585) |
|  | Loss/gain from investment | 05 |  | (29.879.156.140) | (14.335.130.370) |
|  | Loan interest expenses | 06 |  | 42.685.515.092 | 64.325.760.405 |
| 3 | Operating profit before the changes of current capital | 08 |  | 125.496.716.660 | 155.437.414.601 |
|  | Changes in accounts receivable | 09 |  | (157.592.005.276) | (162.657.429.507) |
|  | Changes in inventories | 10 |  | (144.960.269.793) | 10.990.545.031 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 286.533.379.789 | (70.942.098.222) |
|  | Changes in prepaid expenses | 12 |  | (11.664.965.251) | 11.135.428.605 |
|  | Loan interest paid | 13 |  | (43.379.853.628) | (65.682.249.575) |
|  | Corporate income tax paid | 14 |  | (8.794.418.338) | (26.304.790.723) |
|  | Other receivables | 15 |  | 862.662 .519 | 1.861.548.379 |
|  | Other payables | 16 |  | (3.685.811.692) | (1.196.655.919) |
|  | Net cash provided by (used in) operating activities | 20 |  | 42.815.434.990 | (147.358.287.330) |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (32.652.410.288) | (26.632.837.475) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 5.651.722.684 | 3.172.795.080 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | (737.916.100.085) | (80.841.503.098) |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 7.922 .602 .453 | 953.756.416 |
| 5 | Cash paid for joining capital in other companies | 25 |  | (2.100.000.000) | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | 648.000.000 |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 22.606.643.038 | 30.552.365.341 |
|  | Net cash used in investing activities | 30 |  | (736.487.542.198) | (72.147.423.736) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | 205.261.600.000 |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 1.531.613.858.135 | 1.764.070.774.921 |
| 4 | Cash paid to principal debt | 34 |  | (1.473.062.744.580) | (1.735.980.347.072) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (1.172.919.000) | (47.325.532.900) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | 57.378.194.555 | 186.026.494.949 |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (636.293.912.653) | (33.479.216.117) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 755.407.101.356 | 605.656.441.523 |
|  | Influence of foreign exchange change | 61 |  | 97.346.714 | 12.973.585 |

